# "Wages" rose sharply for 2 straight months

Trend of "Wages" can be found in the Monthly Labor Survey released every month by the Ministry of Health, Labour and Welfare. Total cash earnings (known as Nominal Wages), the sum of "Wages" per person, and its breakdown such as Scheduled wages (basic salary etc.) and Special cash earnings (Bonus etc.) can be found in the Survey. Currently, growth of Real Wages (inflation adjusted Wages) surpasses that of Nominal Wages as inflation has been in negative territory.

#### Point 1

#### Nominal Wages rose sharply by +1.4% YoY

Rise of Special cash earnings (Bonus etc.) has positively contributed

According to Monthly Labor Survey of July (Preliminary, Establishment with 5 or more employees) released on 5th September 2016, Total cash earnings (known as Nominal Wages), total amount of "Wages" per person, was JPY373,808, up +1.4% YoY. It was a sharp rise for two consecutive months. Strong growth of Special cash earnings (Bonus etc.) increasing by +4.2% YoY, have positively contributed to Nominal Wages. Scheduled wages (basic salary etc.) also rose marginally by +0.4% YoY. Meanwhile, Real Wages (inflation adjusted Wages) rose +2.0% YoY for two straight months. Growth of Real Wages surpassed that of Nominal Wages as inflation has been in negative territory.



(Note) Data period is from July 2013 to July 2016. (Source) SMAM, based on the Ministry of Health, Labour and Welfare data.

### Point 2

## Nominal compensation for employees also rose sharply

#### Employee number increased with job market improvement

■ Number of employees showed a solid growth of +2.1% YoY as job market is improving due to lower unemployment rate and rising job openings ratio. Also, Nominal compensation for employees calculated by multiplying Nominal Wages by number of employees, rose sharply by +3.5% YoY.

#### **Future Outlook**

# Wage growth along with improvement of consumer confidence is expected to boost consumption going forward

- Currently, Nominal Wages sharply rose supported by summer bonus payment. Despite increase of Scheduled wages (basic salary etc.) staying below 1%, fund intended for consumption appears to be increasing in the overall economy, as total wages of workers such as nominal compensation for employees is increasing, thanks to improving job market.
- Consumer Confidence Index for August released on 2<sup>nd</sup> September 2016 by the Cabinet Office was 42.0, up 0.7 points from the previous month. All of the key Consumer Perception Indices improved from the previous month as; Overall livelihood by +0.4 points, Income growth by +0.5 points, Employment by +1.5 points and Willingness to buy durable goods by +0.2 points. Improvement of consumer confidence and "Wages" growth are expected to boost consumption going forward.



#### Disclaimer

#### Please read this disclaimer carefully.

- This material is for non-Japanese institutional investors only.
- The research and analysis included in this report, and those opinions or judgments as outcomes thereof, are intended to introduce or demonstrate capabilities and expertise of Sumitomo Mitsui Asset Management Company, Ltd. (hereinafter "SMAM"), or to provide information on investment strategies and opportunities. Therefore this material is not intended to offer or solicit investments, provide investment advice or service, or to be considered as disclosure documents under the Financial Instruments and Exchange Law of Japan.
- The expected returns or risks in this report are calculated based upon historical data and/or estimated upon the economic outlook at present, and should be construed no warrant of future returns and risks.
- Past performance is not necessarily indicative of future results.
- The simulated data or returns in this report besides the fund historical returns do not include/reflect any investment management fees, transaction costs, or re-balancing costs, etc.
- The investment products or strategies do not guarantee future results nor guarantee the principal of investments. The investments may suffer losses and the results of investments, including such losses, belong to the client.
- The recipient of this report must make its own independent decisions regarding investments.
- The opinions, outlooks and estimates in this report do not guarantee future trends or results. They constitute SMAM's judgment as of the date of this material and are subject to change without notice.
- The awards included in this report are based on past achievements and do not guarantee future results.
- The intellectual property and all rights of the benchmarks/indices belong to the publisher and the authorized entities/individuals.
- This material has been prepared by obtaining data from sources which are believed to be reliable but SMAM can not and does not guarantee its completeness or accuracy.
- All rights, titles and interests in this material and any content contained herein are the exclusive properties of SMAM, except as otherwise stated. It is strictly prohibited from using this material for investments, reproducing/copying this material without SMAM's authorization, or from disclosing this material to a third party.

Registered Number: Kanto Local Finance Bureau (KINSHO) No.399
Member of Japan Investment Advisers Association, The Investment Trusts Association, Japan and Type II Financial Instruments Firms Association
© Sumitomo Mitsui Asset Management Company, Limited

