Outlook for Japanese Stock Market & Economy

Sumitomo Mitsui DS Asset Management

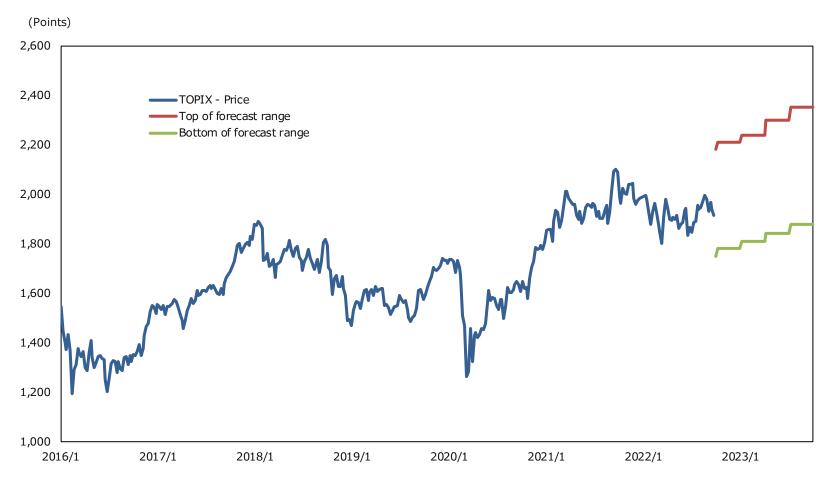
-October 2022-



Market Outlook

- We expect range trading in the Japanese stock market in the near future followed by a rally thereafter.
- We believe Japanese stocks will resume their bullish trend after the market confirms the level and timing of the peak of the current monetary tightening in the US and Europe.
- We have revised up our TOPIX target for FY 2022 from 1,960 to 2,040 and that of the Nikkei 225 from 28,400 to 29,200 along with the upward revision of consensus EPS forecast.
- The market downside could be mitigated by the economic recovery in Japan and accommodative monetary policy, whilst the upside will be capped by the prolonged concern about the global economy.

We expect range trading in the near future followed by a rally thereafter



Note: TOPIX data is from Jan. 1st 2016 to Sep. 23rd 2022 (Source) TOPIX: Tokyo Stock Exchange, forecast by SMDAM

(Year/Month)

Upside / Downside risk scenarios

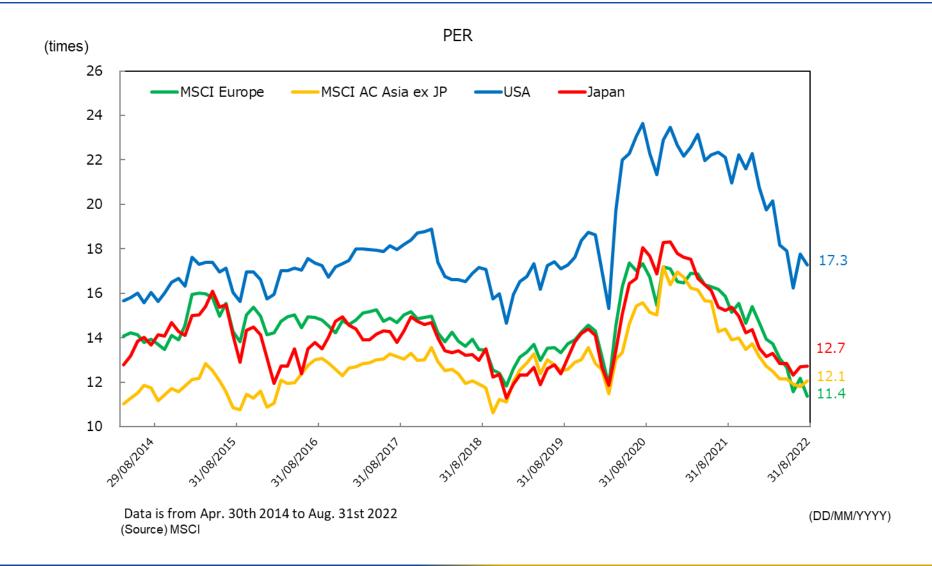
Upside Risks

- Recovery of inbound travel from China
- Declining volatility in oil, metals and other commodity markets
- Positive impact from "Doubling Asset-Based Income Plan" by the cabinet

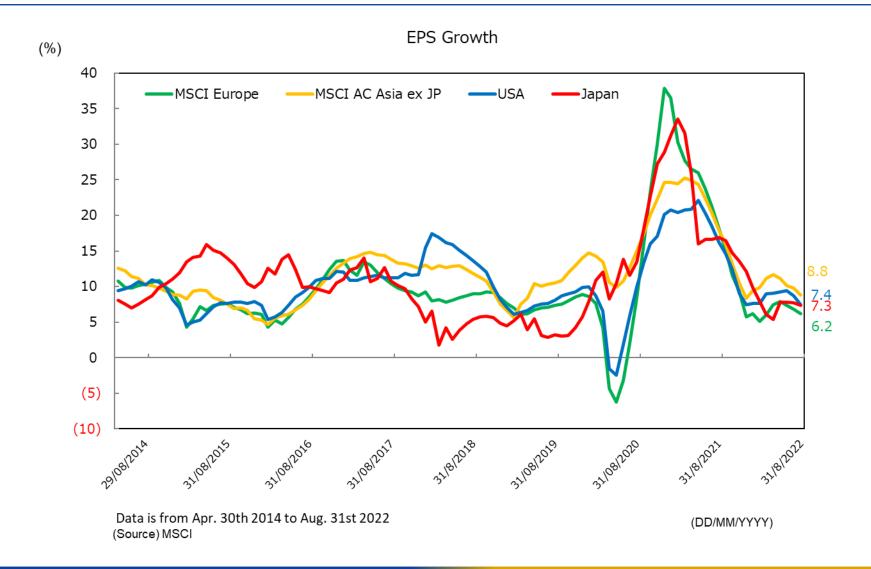
Downside Risks

- Concern over fiscal austerity
- Financial crisis in the weak part of the global economy

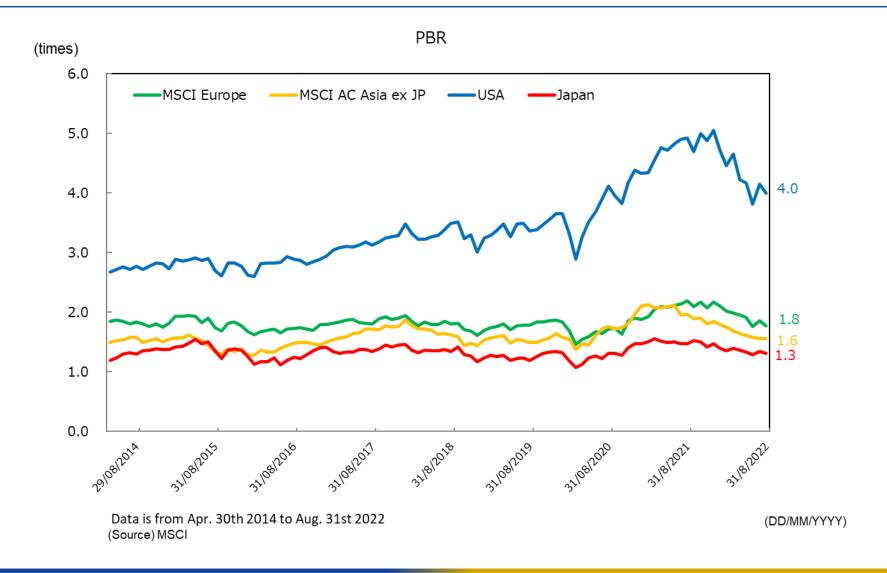
PERs may hit rock bottom except in Europe



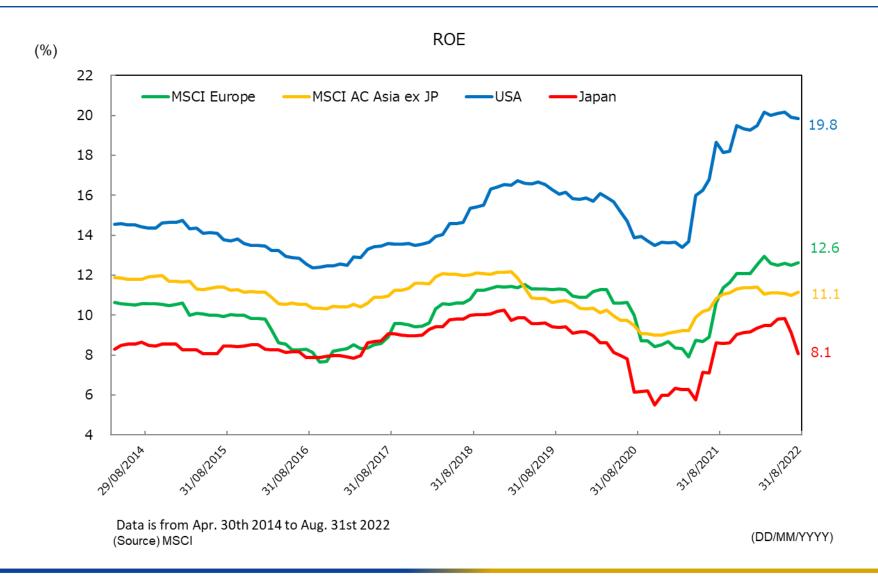
EPS growth stable but gradually slowing



PBRs edged lower due to acceleration of monetary tightening



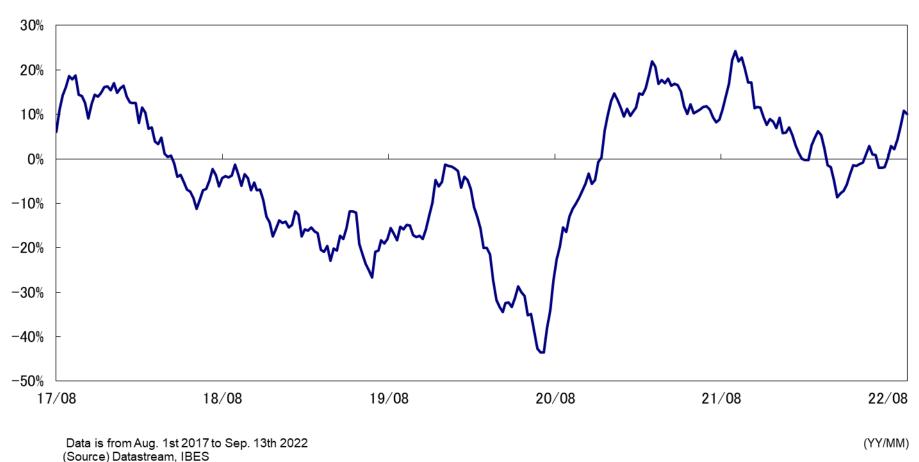
Japan's ROE plunges due to Softbank's significant losses





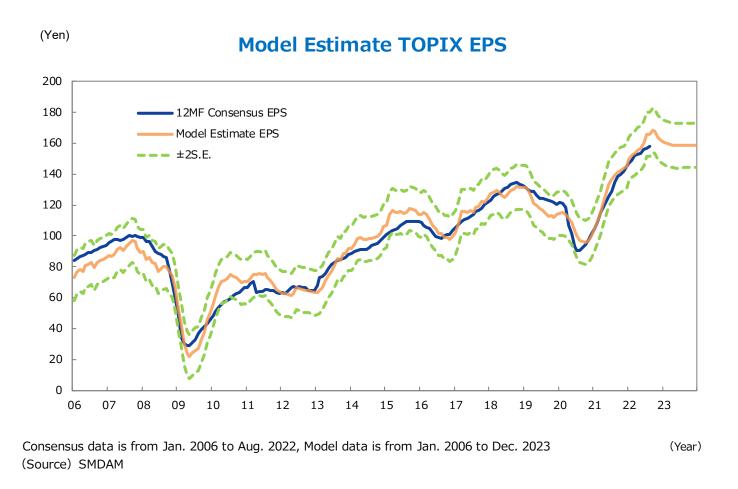
Re-opening and weak yen boost EPS revision despite global weakness





Sumitomo Mitsui DS Asset Management

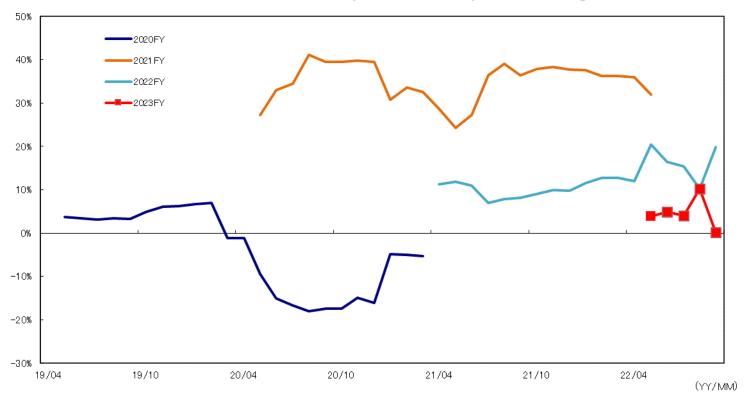
Macro model indicates slowing EPS growth ahead





EPS recovery accelerates followed by a slowdown next year

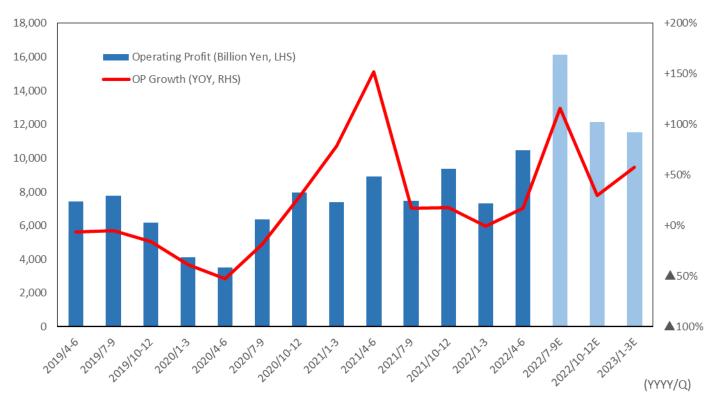
SMDAM Core Research Universe (Excl. Financials) Est. Recurring Profit Growth



Note: Data is as of Sep. 12th 2022, SMDAM Core Universe (Excl. Financials) consists of 399 Japanese companies covered by SMDAM in-house analysts. (Source) SMDAM

Operating profit forecast remains strong going forward





Actual data is from Q2 2019 to Q2 2022, estimate data is from Q3 2022 to Q1 2023 (Source) SMDAM $\,$

Tide of "Corporate Governance" in Japan

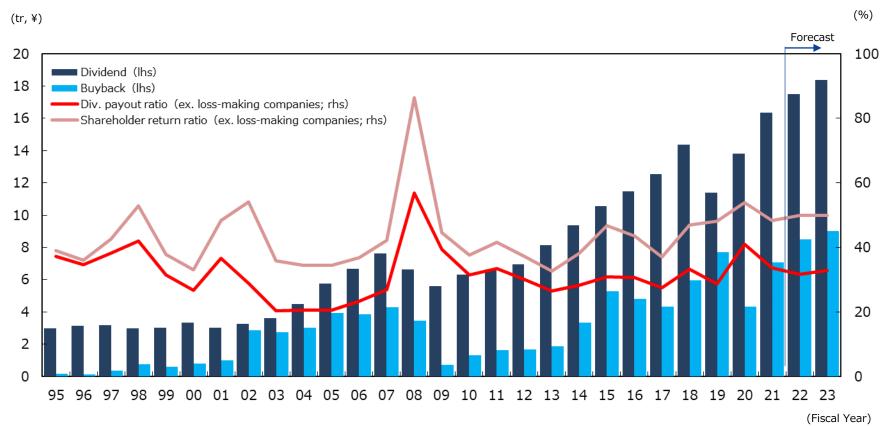
Investors that have signed up to the Principles for Responsible Institutional Investors				
Trust banks	6			
Investment managers	202			
Insurance companies	24			
Pension funds	79			
Others	11			
Total	322			

note: As of Aug. 31st 2022 (Source) FSA, SMDAM

- The Stewardship Code (SC) was set in February 2014. Investors are taking a more proactive approach in talking to companies and exercising proxy voting rights. The Financial Services Agency discloses the name of institutional investors that have publicly accepted the SC.
- After the inception of the Corporate Governance Code (CGC) in June 2015, pressure has been increasing on companies to improve their governance, efficiency and shareholder returns.
- These two codes have been progressively reviewed and enhanced, and are making visible impact on corporate behavior and investors' attitudes as shareholders.
- In a recent amendment of the CGC, companies are required to explain the rationale of "cross holdings" or "strategic holdings" of other companies' shares, which implicitly provide protection against takeovers and hostile shareholder actions, and is often negative for achieving shareholder value.
- The SC was reinforced in March 2020 to require investors to evaluate ESG factors.

Dividends and buybacks breaking historical highs

Shareholder Return Ratio, Div. Payout Ratio, Dividend Payment, & Share Buyback



Note: Data is from FY1995 to FY2023, FY2022 and FY2023 are forecasts.

Source: Toyo Keizai, Quick, INDB, Daiwa Securities, SMDAM

Big return reversal to "small & growth" from "large value"

Performance Comparison of Russell/Nomura Style Indices

- 1	Returns(%)								
Index	3 Month	6 Month	YTD	1 Year	2 year	3 Year	5 Year		
RN Japan Equity	3.46	-0.97	-4.23	-6.53	16.44	19.01	15.91		
Total Value	2.47	1.53	6.39	3.76	29.40	18.08	10.34		
Top Cap Value	0.98	0.71	6.97	6.30	38.53	26.91	23.06		
Large Cap Value	1.74	0.96	7.19	4.95	32.85	19.29	13.40		
Mid Cap Value	2.73	1.30	7.47	3.31	25.60	9.11	0.55		
Small Cap Value	5.67	4.00	3.23	-1.47	14.90	12.84	-2.68		
Micro Cap Value	6.63	3.20	0.14	-1.96	11.57	10.29	-4.60		
Total Growth	4.60	-3.65	-13.94	-15.79	4.10	17.93	19.83		
Top Cap Growth	2.60	-6.02	-16.33	-15.79	8.11	20.90	23.97		
Large Cap Growth	4.06	-4.42	-14.71	-16.02	4.86	19.14	20.97		
Mid Cap Growth	6.75	-1.43	-11.68	-16.29	0.00	16.38	16.41		
Small Cap Growth	9.27	3.07	-7.12	-14.29	-2.76	7.68	9.36		
Micro Cap Growth	9.16	2.99	-10.10	-15.88	-3.92	8.00	10.27		
Top Cap Total	1.83	-2.94	-6.67	-6.61	20.85	23.19	22.89		
Large Cap Total	2.87	-1.77	-4.88	-6.64	17.70	20.14	18.13		
Mid Cap Total	4.49	0.06	-2.05	-6.55	13.37	16.00	11.52		
Small Cap Total	6.85	3.68	-0.49	-6.30	8.43	11.77	3.03		
Micro Cap Total	7.34	3.14	-2.96	-6.40	6.79	10.67	2.05		

Note: As of Sep. 22nd 2022 (Source) Bloomberg



Current status & Outlook of Japanese economy

[Current Status]

- <u>The economy is recovering.</u> Though the number of COVID-19 infections has been rising sharply, people are becoming accustomed to living with the disease and the economy is recovering due to resilient consumer activities and stable CAPEX levels despite the continued lockdown of large Chinese cities including Shanghai.
- <u>Inflation is on an upward trend.</u> While food and energy are major contributors to rising CPI, the positive effect from falling mobile phone charges is also subsiding.

[Outlook]

- ① We have revised up our real GDP growth forecast for FY 2022 from +1.5% to +1.9% but remain unchanged at +0.7% for FY 2023. We raised our estimate for the current fiscal year due to the upward revision of Q2 GDP. Regarding H2 of the economy, we foresee a stable outlook due to rising CAPEX and easing supply side constraints. On the other hand, we expect a slowing economic recovery owing to the deterioration of foreign economies.
- 2 We have raised Core CPI forecast for FY 2022 from +2.3% to +2.4% and also revised up our FY 2023 forecast from +1.0% to +1.2%. Inflation forecasts have been raised due to a change in the assumption of the USD/JPY foreign exchange rate from 135 to 140 yen. While core CPI could accelerate to around 3% YOY in 2022, it could slow down on/after 2023 thanks to easing pressure from cost-push inflation and a slowing economy.
- 3 We expect PM Kishida to maintain his accommodative economic policy. PM Kishida will be expected to draw up a comprehensive fiscal stimulus in October. An extraordinary session of the Diet is likely to be convened in the fall to establish a supplementary budget of up to 15 trillion yen. However, following the recent sharp decline in his cabinet's approval rating, political pressure from the ruling LDP for additional economic measures may intensify. On the other hand, PM Kishida and his administration may shift their priority from the economy to fiscal consolidation in the long run.
- We expect the Bank of Japan to maintain its accommodative monetary policy, even after the end of Governor Kuroda's term in April 2023, as they seem to believe that wage increases and continued monetary easing are the key to consistently achieving their price target. Though PM Kishida's administration is expected to appoint new BOJ board members with flexibility to review current monetary policy, it is unlikely to change monetary policy through 2023 due to weakness in wage increases and a slowdown of overseas economies.

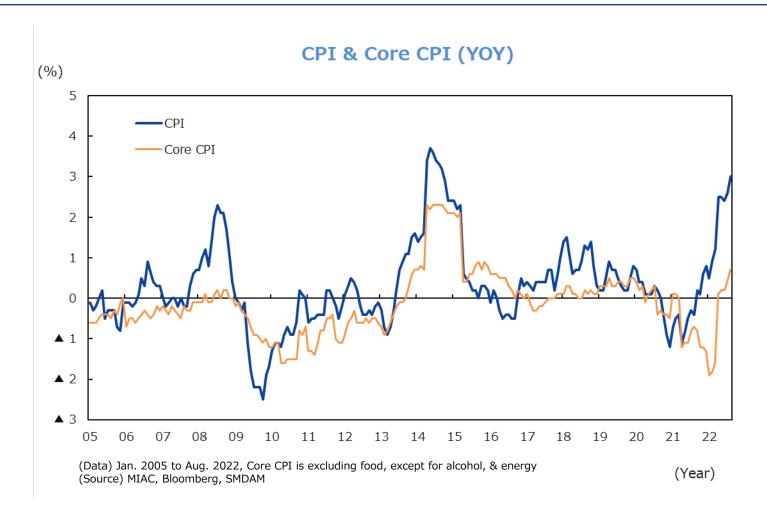
Forecast table for the Japanese economy

Forecast of annual Real GDP growth and its breakdown							
Fiscal Year	FY17	FY18	FY19	FY20	FY21	FY22 Est	FY23 Est
Real GDP	1.8%	0.2%	-0.7%	-4.5%	2.2%	1.9%	0.7%
Private final consumption expenditure	1.0%	0.1%	-1.0%	-5.4%	2.6%	2.5%	0.8%
Private housing investment	-1.8%	-4.9%	2.6%	-7.8%	-1.6%	-4.8%	-0.9%
Private-sector capital investment	2.8%	1.2%	-0.6%	-7.5%	0.8%	3.5%	1.0%
Public fixed capital formation	0.6%	0.9%	1.6%	5.1%	-9.4%	-3.3%	0.5%
Net export contribution	0.4%	-0.2%	-0.5%	-0.6%	0.8%	-0.2%	-0.1%
Exports of goods and services	6.3%	2.0%	-2.3%	-10.2%	12.5%	2.0%	-0.4%
Imports of goods and services	3.8%	3.0%	0.2%	-6.5%	7.2%	3.3%	0.1%
Nominal GDP	2.0%	0.1%	0.2%	-3.9%	1.2%	2.0%	1.5%
GDP deflator	0.2%	-0.1%	0.8%	0.6%	-1.0%	0.1%	0.8%
Industrial Production Index	2.9%	0.3%	-3.7%	-10.0%	5.9%	0.6%	1.0%
Consumer Price Index (Core)	0.7%	0.8%	0.4%	-0.6%	0.1%	2.4%	1.2%
Domestic corporate goods price index	2.7%	2.2%	0.1%	-1.5%	7.0%	7.3%	0.6%
Employee compensation	2.0%	3.2%	2.0%	-1.5%	1.7%	2.0%	1.2%
Unemployment rate	2.7%	2.4%	2.4%	2.9%	2.8%	2.5%	2.5%
Call Rate (End value)	-0.1%	-0.1%	-0.1%	-0.1%	-0.1%	-0.1%	-0.1%

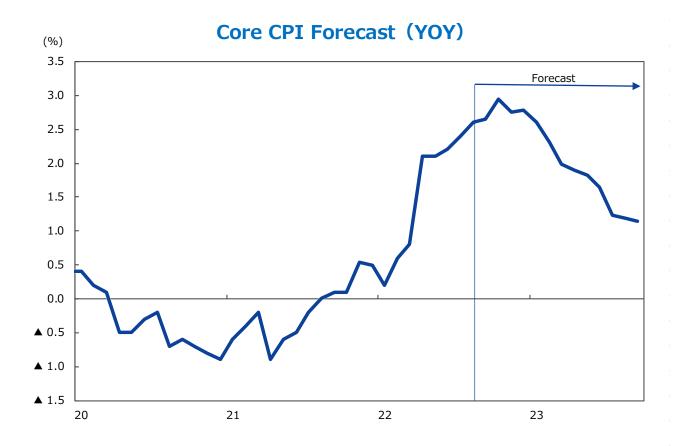
(Note) Rate of increase over the previous year. Net exports are based on the degree of contribution, and the consumer price index (Core) excludes the effects of the consumption tax and free education. The forecast is for Sumitomo Mitsui DS Asset Management.

(Source) Creation of Sumitomo Mitsui DS Asset Management based on data from the Cabinet Office, the Ministry of Internal Affairs and Communications, and the Ministry of Economy, Trade and Industry

Finally inflation has come back to Japan



Core CPI may hit in autumn then decelerate afterwards

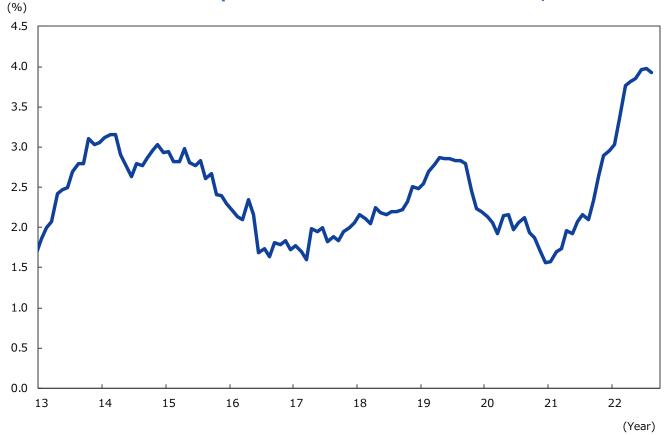


(Data) Data is from Jan. 2020 to Sep. 2023. Data after Aug. 2022 are forecast Forecast is based on the assumption of foreign exchange rate at 1 USD = 140 JPY and crude oil price at 95 USD per barrel. (Source) Cabinet Office, SMDAM

(Year)

Rising import prices push inflation expectations higher

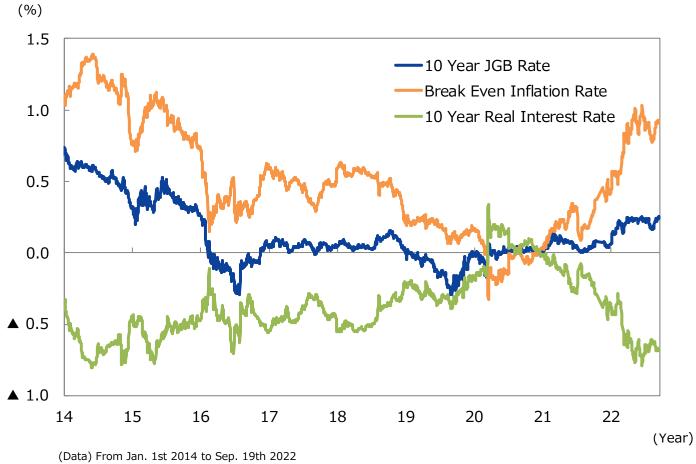




(Data) Weighted average of inflation forecast of "Consumer Confidence Survey". Data is from Jan. 2013 to Aug. 2022. (Source) Cabinet Office, SMDAM

BOJ's yield curve control push real interest rate lower

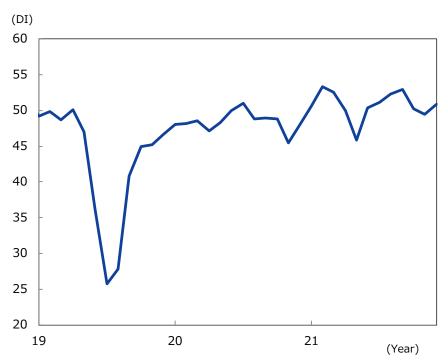




(Source) Bloomberg, SMDAM

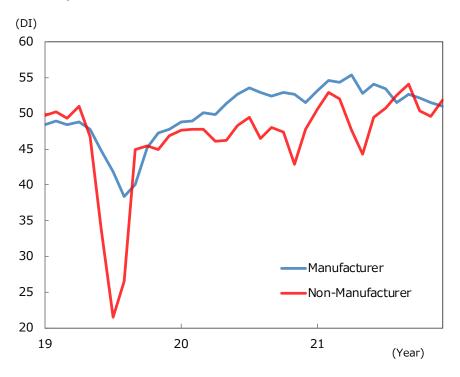
Concern for global economy weighs on manufacturers' sentiment

Composite PMI



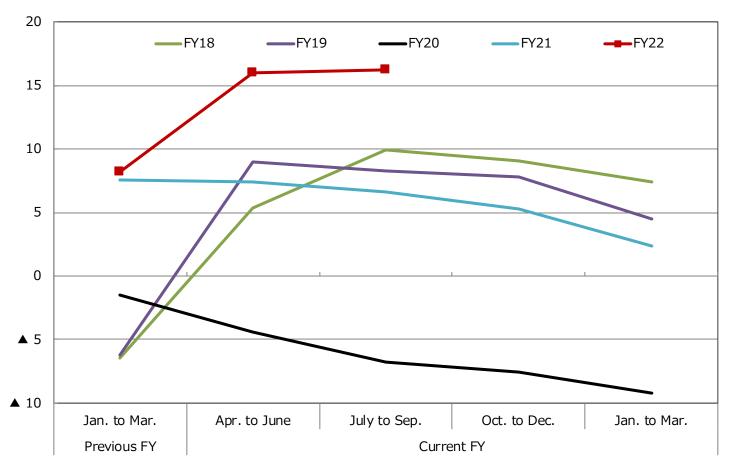
(Data) From Oct. 2019 to Sep. 2022 (Source) Bloomberg, SMDAM

PMI, Manufacturer & Non-Manufacturer



Re-opening lifts CAPEX growth to five-year high

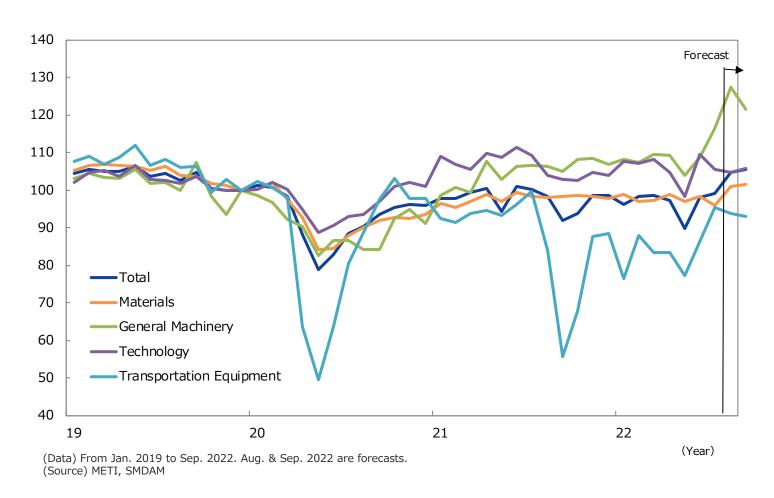
Plan of CAPEX (YOY)



(Data) All industries, all sizes, including software, excluding land and R&D, from Q1 2018 to Q3 2022 (Source) Cabinet Office, SMDAM

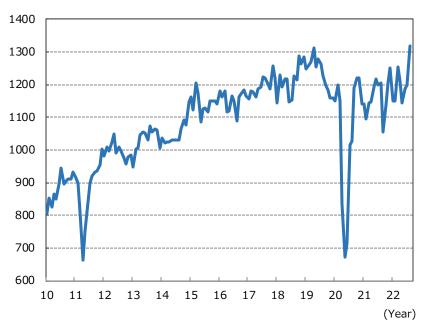
Recovery of industrials to slow ahead due to global economy

Industrial Production (Dec. 2019=100)



Exports to China losing steam owing to slowing growth

Real Export to US (SA, Billion Yen)



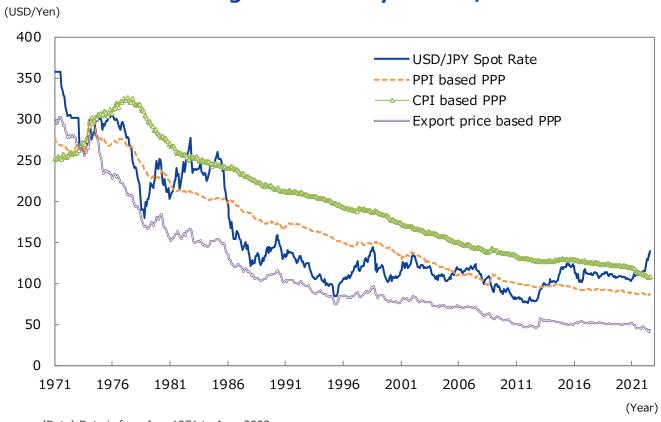
(Data) From Jan. 2010 to Aug. 2022. (Source) MOF, Bank of Japan, SMDAM

Real Export to China (SA, Billion Yen)



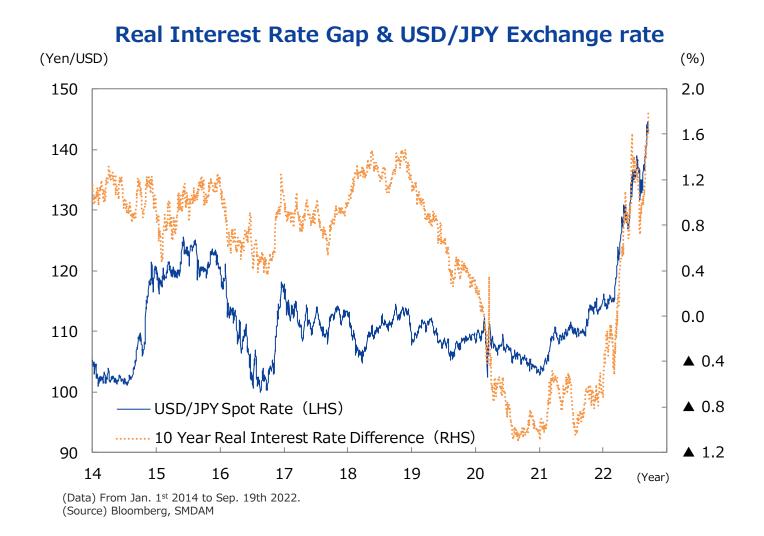
USD/JPY exchange rate breaks 30+ years' PPP resistance

Purchasing Power Parity of USD/JPY Rate



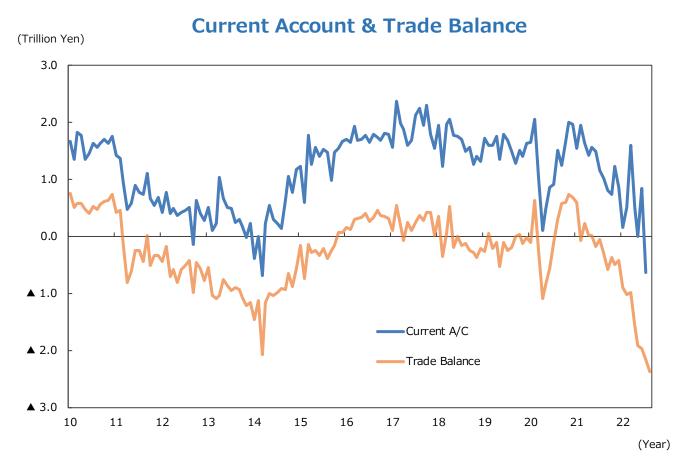
(Data) Data is from Jan. 1971 to Aug. 2022. (Source) DOL, Bank of Japan, SMDAM

Real interest rate gap lifts dollar yen rate higher again





Rising food & energy costs cause huge trade deficit



(Data) Seasonally adjusted. Current account is from Jan. 2010 to July 2022. Trade balance is from Jan. 2010 to Aug. 2022. (Source) MOF, SMDAM

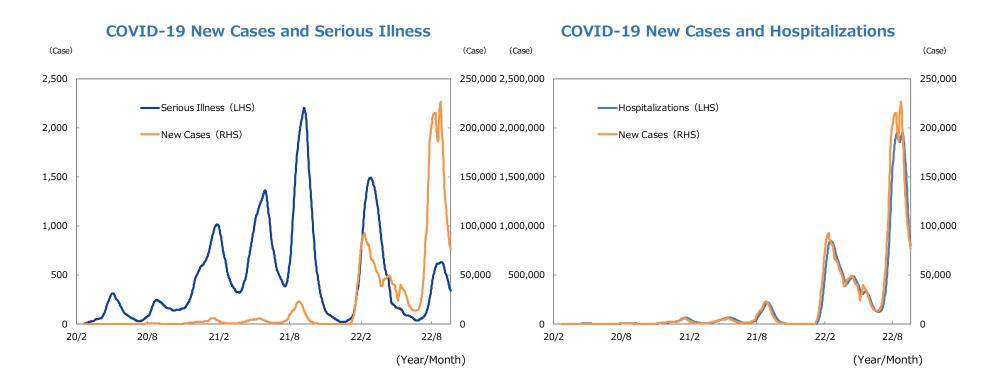
Japan's marginal exposure to Russian business

Trade Exposure to Russia (%)

	Exp	ort	Imp	oort
	Weight of Total Export	Weight of GDP	Weight of Total Export	Weight of GDP
Total	1.04	0.16	1.82	0.28
Foods	0.01	0.00	0.17	0.03
Raw Materials	0.00	0.00	0.09	0.01
Mineral Fuel	0.01	0.00	1.12	0.17
Chemicals	0.03	0.00	0.02	0.00
Material Products	0.09	0.01	0.41	0.06
Machinery	0.21	0.03	0.01	0.00
Electronics	0.07	0.01	0.00	0.00
Transportation Equipment	0.56	0.09	0.00	0.00
Others	0.07	0.01	0.00	0.00

(Data) As of year 2021. (Source) MOF, SMDAM

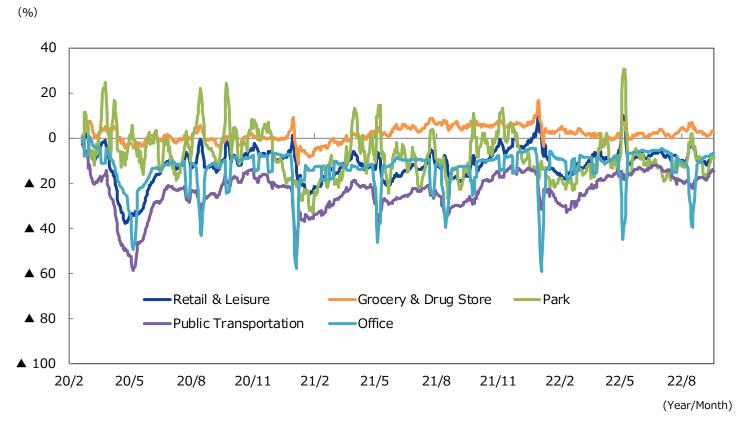
COVID-19 infections plunge sharply after reaching global peak



(Data) 7 days moving average. From Feb. 21st 2020 to Sep. 18th 2022. (Source) MHLW, NHK, SMDAM

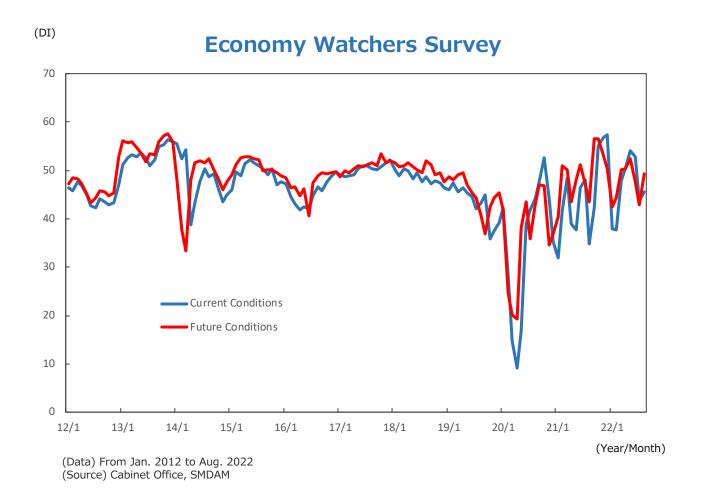
Mobility data endorses trend of normalization of Japanese economy

Google Community Mobility Report, Japan



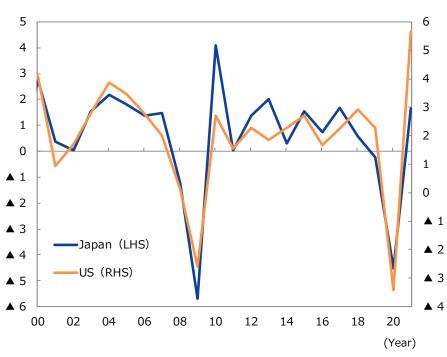
(Data) 7 Days moving average, From Feb. $21^{\rm st}$ 2020 to Sep. 18th 2022 (Source) Google, SMDAM

Re-opening of the economy may lift consumer activities ahead



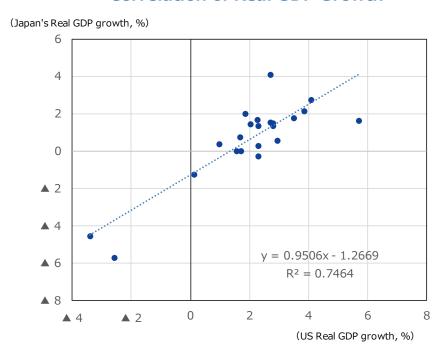
Strong GDP growth correlation between US and Japan

Real GDP Growth (YOY, %)



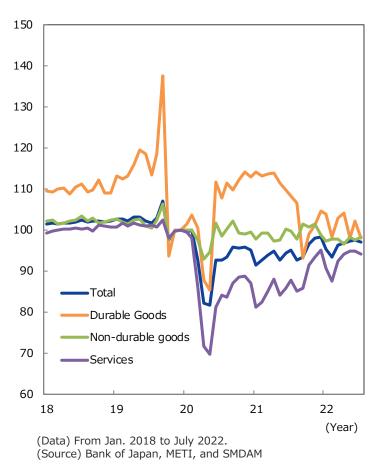
(Data) From 2000 to 2021 (Source) IMF, SMDAM

Correlation of Real GDP Growth

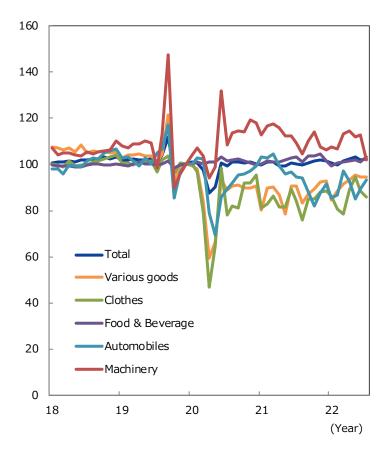


Tailwind for durables weakens due to normalization of the economy

Consumer Activity Index (Dec. 2019 = 100)



Retail Sales (Dec. 2019 = 100)



"Unification Church" scandal seriously hits PM Kishida's approval rating

Cabinet approval rate



(Data) From Jan. 2013 to Sep. 2022 (Source) NHK, Asahi, Kyodo, Nikkei, Yomiuri, Sankei, Mainichi, Jiji, and SMDAM

Schedule of major events

		Sc	chedule of Major Domestic Events			
2022 October 27-28			Monetary Policy Meeting			
			Formulation of comprehensive economic measures			
	November	15	Release of CY 2022 Q3 GDP			
		15-16	G20 Summit in Indonesia			
	December	8	Revision of CY 2022 Q3 GDP			
		19-20	Monetary Policy Meeting			
			Outline of Tax Reform of FY 2023			
			Cabinet Decision on the Budget of FY 2023			
2023	January	17-18	Monetary Policy Meeting			
			Convocation of the ordinary diet			
	February	14	Release of CY 2022 Q4 GDP			
	March	9	Revision of CY 2022 Q4 GDP			
		9-10	Monetary Policy Meeting			
		19	Term expiration of the BOJ vice governor Amemiya and Wakatabe			
			Enactment of the budget and tax reform bill of FY 2023			
	April	8	Term expiration of the BOJ governor Kuroda			
		27-28	Monetary Policy Meeting			
			Nationwide local elections			
	May	19-21	G7 Summit in Japan			
	June	15-16	Monetary Policy Meeting			
			Big-boned policy decisions			
			End of the ordinary Diet session			

(Source) Compiled by Sumitomo Mitsui DS Asset Management Co., Ltd.

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